## AUDITED FINANCIAL STATEMENTS SPORTS AUTHORITY OF THE COUNTY OF WILSON

A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

YEAR ENDED JUNE 30, 2009

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#### **INDEPENDENT AUDITORS' REPORT**

The Comptroller of the Treasury
and the Board of Directors
Sports Authority of the County of Wilson
A Component Unit of Wilson County, Tennessee
Lebanon, Tennessee

We have audited the accompanying financial statements of the governmental activities and each major fund of the Sports Authority of the County of Wilson, a component unit of Wilson County, Tennessee, as of and for the year ended June 30, 2009, which collectively comprise the Authority's basic financial statements as listed in the table of contents. These financial statements are the responsibility of Sports Authority of the County of Wilson's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall component unit financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Sports Authority of the County of Wilson as of June 30, 2009, and the respective changes in financial position thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated February 22, 2010 on our consideration of the Sports Authority of the County of Wilson's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 5 - 8 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Dempsey Vantread & Frollis PLLC Lebanon, Tennessee

February 22, 2010

#### Management's Discussion and Analysis

This section of the Sports Authority of the County of Wilson's (a component unit of Wilson County) audited financial statements presents our discussion and analysis of the Organization's financial performance during the fiscal year that ended on June 30, 2009. Please read it in conjunction with the financial statements, which follow this section.

#### Financial Highlights

- The Organization's net assets increased \$888,344 over the course of this year's operations. The change in net assets is a 4.11% increase from the fiscal year ended June 30, 2008.
- During the year, the Sports Authority's expenses were \$888,344 less than the \$1,187,745 generated in taxes and other revenues for governmental programs. This was anticipated due to the fact there was an interest expense decrease.
- The total cost of the Organization's activities decreased 56.04% from \$681,062 in the fiscal year ended June 30, 2008 to \$299,401 in the fiscal year ended June 30, 2009. The decrease in interest accounted for the majority of this decline.
- Balances of cash increased \$219,894 or 17.94% during the fiscal year ended June 30, 2009. Much lower interest costs contributed to this increase.
- Long-term debt decreased \$600,000.00 or (2.62)% due to regularly scheduled principal payments on the outstanding bonds.

#### **Overview Of The Financial Statements**

This annual report consists of three parts – management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the Authority:

- The first two statements are government-wide financial statements that provide both long-term and short-term information about the Authority's overall financial status.
- The remaining statements are fund financial statements that focus on individual parts of the Authority, reporting the Authority's operations in more detail than the government-wide statements.
  - O The governmental funds statements tell how general government services were financed in the short term as well as what remains for future spending.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of required supplementary information that further explains and supports the information in the financial statements.

#### **Government-wide Statements**

The government-wide statements report information about the Sports Authority as a whole using accounting methods similar to those used by private-sector companies. The statement of net assets includes all of the government's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two government-wide statements report the Sports Authority's net assets and how they have changed. Net assets – the difference between the Sports Authority's assets and liabilities – is one way to measure the Sports Authority's financial health, or position.

- Over time, increases or decreases in the Authority's net assets are an indicator of whether its financial health is improving or deteriorating, respectively.
- To assess the overall health of the Sports Authority you need to consider additional non-financial factors.

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the Sports Authority's most significant funds – not the Sports Authority as a whole. Funds are accounting devices that the Sports Authority uses to keep track of specific sources of funding and spending for particular purposes.

- Some funds are required by State law and bond covenants.
- Other funds are established to control and manage money for particular purposes or to show that the government is properly using taxes.

The Sports Authority has only one kind of fund:

• Governmental funds – Most basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance programs. Because this information does not encompass the additional long-term focus of the governmental funds statement, or on the subsequent page, that explains the relationships (or differences) between them.

#### Financial Analysis of the Organization as a Whole

**Net Assets.** The Organization's net assets increased \$888,344 between fiscal years 2008 and 2009. In comparison, net assets for the fiscal year ended June 30, 2008 increased \$566,112 from the fiscal year ended June 30, 2007.

#### Sports Authority For the County of Wilson Net Assets

Current and Other Assets	\$ 2009 1,589,242	\$	2008 1,328,033	% Change 19.67%
Capital Assets	 -		-	
Total Assets	\$ 1,589,242	\$	1,328,033	19.67%
Current and Other Liabilities	22,321,296		22,948,431	(2.73)%
Net Assets				,
Invested In Capital Assets				
Net of Depreciation				
Unrestricted	(22,300,002	)	(22,846,345	) 2.39%
Restricted for Debt Service	1,567,948		1,225,947	27.90%
Total Liabilities & Net Assets	\$ 1,589,242	\$	1,328,033	19.67%

Changes In Net Assets. The Sports Authority's total revenues decreased from the prior fiscal year. Total revenues decreased \$59,429 or 4.77%. The Authority's primary sources of revenue are portions of sales tax revenues attributable to events held at the Speedway and portions of property taxes from the property owned by the Speedway. Operating revenues decreased \$49,740 or 4.04% primarily as a result of decreased sales tax revenue. Sales tax from events at the Speedway declined in the amount of \$62,520. Property tax revenue and miscellaneous increased to \$12,780 or 1.37%. The remaining revenue is investment income resulting from the bond proceeds prior to their being used to build the Speedway or repay the debt. These revenues decreased \$9,689.

The total cost of all programs decreased \$381,661 (56.04)% primarily due to reduced interest costs.

#### Sports Authority For the County of Wilson Changes In Net Assets June 30, 2009 and June 30, 2008

	<u>2009</u>	<u>2008</u>	% Change
Total Operating Revenues	\$1,182,208	\$ 1,231,948	(4.60) %
Total Operating Expenses	<u>299,401</u>	<u>681,062</u>	_(21.56) %
Operating Income	882,807	550,886	32.30%
Non-Operating Income	5,537	15,226	53.92%
Increase In Net Assets	\$ 888,344	\$ 566,112	<u>25.67 %</u>

Capital Assets. The Sports Authority For the County of Wilson does not own any capital assets. It was organized for the purpose of financing the Nashville Super Speedway and issued bonds to provide funds for that purpose. The Sports Authority will receive certain sales and property tax revenues from The State of Tennessee and Wilson County, Tennessee in order to meet the outstanding principal and interest amounts on the bonds. If these revenues are insufficient to repay the principal and interest on the bonds, Dover Downs is responsible for making up the difference.

#### **Contacting The Organizations Financial Management**

This financial report is designed to provide the citizens, taxpayers, and customers of Wilson County of the Organization's finances and to demonstrate the Organization's accountability for the money it receives. If you have questions about this report or need additional information, contact the Wilson County Finance Director, 228 E. Main Street Room 205, Lebanon, TN 37087.

GOVERNMENT-WIDE STATEMENTS

# SPORTS AUTHORITY OF THE COUNTY OF WILSON (a Component Unit of Wilson County, Tennessee) STATEMENT OF NET ASSETS

#### June 30, 2009

	Governmental Activities	
ASSETS		_
Cash and Cash Equivalents	\$ 68	,
Cash - Held in Trust for Debt Service	1,445,841	
Accounts Receivable from Primary Government	97,871	
Accounts Receivable from State	45,462	
Total Assets	\$ 1,589,242	
LIADU ITITO AND NET AGOSTO		
LIABILITIES AND NET ASSETS	, tropo	
Accounts Payable	\$ 15,938	
Accrued Interest on Bonds	5,358	
Current Portion Long Term Debt	600,000	_
Total Current Liabilities	621,296	
Long Term Liabilities		
Bonds Payable, Less Current Portion	21,700,000	
Total Liabilities	22,321,296	
Net Assets		
Restricted for Debt Service	1,567,948	
Unrestricted (deficit)	(22,300,002	
Total Net Assets	(20,732,054	_
Total Liabilities and Net Assets	\$ 1,589,242	

# SPORTS AUTHORITY OF THE COUNTY OF WILSON (a Component Unit of Wilson County, Tennessee) STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2009

		Debt	ive
Functions/Programs	Governmental Activities	Interest on Long Term Debt	General & Administrative

	Net (Expense) Revenue	and Changes in Net Assets	\$ (294,632)	\$ (294,632)
Revenues	Grants	and Contributions		\$ 4,769
Program Revenues Charges For	Services	۰.	\$	
		Expenses	\$ 294,632 4,769	\$ 299,401

		\$ 53,446	180,826	943,167	5,537	1,182,976	888,344	(21,620,398)	\$ (20,732,054)
General Revenues	Taxes:	Sales Taxes From Wilson County	Sales Taxes From State of Tennessee	Property Taxes From Wilson County	Unrestricted Investment Eamings	Total General Revenues, Special Items, & Transfers	Change In Net Assets	Net Assets - 6/30/08	Net Assets - 6/30/09

FUND STATEMENTS

## SPORTS AUTHORITY OF THE COUNTY OF WILSON (a Component Unit of Wilson County, Tennessee)

# omponent Unit of Wilson County, Tennessee) COMBINED BALANCE SHEET GOVERNMENTAL FUNDS June 30, 2009

	Governmental Funds					Total
		Debt		Debt	Governmental	
		ieneral		Service		Funds
ASSETS						
Cash and Cash Equivalents	\$	68	\$	-	\$	68
Cash - Held In Trust For Debt Service		-		1,445,841		1,445,841
Accounts Receivable from Primary Government		-		97,871		97,871
Accounts Receivable from State				45,462		45,462
Total Assets	\$	68	\$	1,589,174	\$	1,589,242
LIABILITIES AND FUND EQUITY Accounts Payable Total Liabilities	\$	15,938 15,938	\$	<del>-</del>	_\$	15,938 15,938
Fund Balance/(Deficit)	<del></del>	(15,870)	<del></del>	1,589,174		1,573,304
Total Liabilities and Fund Balance	\$	68	\$	1,589,174	\$	1,589,242
Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Assets:						
Total Fund Balance Amounts reported for governmental activities in the statement of net assets are different because:  Bonds Payable are not due and payable in the current						1,573,304
period and therefore are not reported in the funds						(22,300,000)
Accrued Interest on bonds are not reported in the current period and therefore are not reported						
in the funds						(5,358)
Net Assets of Governmental Activities	\$	(20,732,054)				

#### (a Component Unit of Wilson County, Tennessee)

## COMBINED STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE GOVERNMENTAL FUNDS

#### FOR THE YEAR ENDED JUNE 30, 2009

	Governmental Funds				Total	
				Debt	Go	overnmental
	G	eneral		Service		Funds
Revenues:						
Interest	\$	-	\$	5,537	\$	5,537
Contributions		4,769		<u>-</u>		4,769
Payments from Primary Government		-		996,613		996,613
Payments from State		<u> </u>		180,826	74	180,826
Total Revenues	<del> </del>	4,769		1,182,976		1,187,745
Expenditures:						
Interest & Letter of Credit Fees		-		321,766		321,766
General and Administrative		4,769				4,769
Principal Payments on Long-Term Debt				600,000		600,000
Total Expenditures		4,769		921,766		926,535
Excess (Deficiency) of Revenues						
Over Expenditures		<del></del>		261,210		261,210
Other Financing Sources (Uses):						
Transfers From Letter of Credit		-		-		_
Total Other Financing Sources (Uses)		-		<b>P</b>	-	-
Excess (Deficiency) of Revenues and Other						
Financing Sources Over Expenditures						
and Other Financing Uses		-		261,210		261,210
Fund Balance						
Beginning of Period		(15,870)		1,327,964		1,312,094
End of Period	\$	(15,870)	<u>\$</u>	1,589,174		1,573,304
Net Change In Fund Balances - Total Governmental Fur					\$	261,210
Amounts reported for governmental activities in the sactivities are different because	statemen	tof				
Repayment of debt principal is an expenditure in the						600,000
governmental funds, but the repayment reduces						
long-term liabilities in the statement of net assets.						
Some expenses reported in the statement of activities		-				
use of current financial resources and are not reported	d as expe	enditures				
in governmental funds. These include:						4
Accrued Interest on Bonds - 6/30/09						(5,358)
Accrued Interest on Bonds - 6/30/08						32,492
Change In Net Assets of Governmental Activities						888,344
See no	otes to fi	nancial state	mante	,		

See notes to financial statements

#### A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2009

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. Reporting Entity

The Sports Authority of the County of Wilson was established for the purpose of planning, promoting, financing, constructing, acquiring, renovating, equipping and enlarging sports complexes, stadiums, arenas, structures and facilities for public participation and enjoyment of professional and amateur sports, fitness, health and recreational facilities.

The Organization is a component unit of Wilson County, Tennessee, the primary government. The Wilson County Board of Commissioners appoints the board members of the Organization. According to the Organization's Charter, it is an instrumentality of Wilson County and in the event of dissolution, all funds and properties owned by the Organization will vest with the County. Also, the County is providing funding through an agreement to remit certain property taxes and a portion of certain sales taxes to the Organization. Therefore, the Organization is a component unit of Wilson County, Tennessee.

#### B. Government-Wide and Fund Financial Statements

The government-wide financial statements include the statement of net assets and the statement of activities. These statements report financial information for the Sports Authority as a whole. Individual funds are not displayed in the government-wide financial statements and the Authority has only governmental activities supported by taxes and general revenues.

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity. Program revenues include: (1) charges for services which report fees, fines and forfeitures, and other charges to users of the Authority's services; (2) operating grants and contributions which finance annual operating activities including restricted investment income; (3) capital grants and contributions which fund the acquisition, construction, or rehabilitation of capital assets and include fees to developers. Taxes and other revenue sources not properly included with program revenues are reported as general revenues.

#### A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2009

Fund Financial Statements

Fund financial statements are provided for the governmental funds.

## C. <u>Measurement Focus, Basis of Accounting, and Financial Statement</u> Presentation

The financial statements of the Sports Authority are prepared in accordance with generally accepted accounting principles (GAAP).

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting generally including the reclassification or elimination of internal activity (between or within funds). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements report using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they are both measurable and available. Available means collectible within the current period or soon enough thereafter to pay current liabilities. The Sports Authority considers revenues to be available if they are collected within 60 days of the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred, except for general obligation bond principal and interest which are reported as expenditures in the year due.

#### D. Fund Types and Major Funds

The Sports Authority reports the following major governmental funds:

**General Fund** — The General Fund is the general operating fund of the Organization. It is used to account for all financial resources except those required to be accounted for in another fund.

**Debt Service Fund** - This fund has been established to accumulate resources for the payment of principal and interest on long-term general obligation bonds.

#### E. Bad Debt

The Sports Authority has recorded no provision for bad debts as all accounts receivable are considered fully collectible.

#### A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2009

#### NOTE 2 – CASH AND CASH EQUIVALENTS

At June 30, 2009 the bank balance of cash and cash equivalents is \$1,445,909. The deposits are completely insured by FDIC insurance and by the state bank collateral pool.

#### NOTE 3 – LONG-TERM DEBT

Long-term debt at June 30, 2009 consists of \$22,300,000 variable rate tax exempt infrastructure revenue bonds, issued September 29, 1999, due serially to September 1, 2029. These bonds are limited obligations of the Organization, payable solely from the revenues described in note 5 below. Except to the extent of their obligation with respect to these revenues, neither the Organization, the Primary Government nor the State of Tennessee has any liability with respect to the payment of these bonds.

A summary of changes in long-term debt follows:

Balance Beginning	Additions	Retirement	Balance <u>Ending</u>
\$22,900,000	\$ :	\$ 600,000	\$22,300,000

Amounts Due Within One Year \$ 600,000

#### A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

#### **NOTES TO FINANCIAL STATEMENTS**

June 30, 2009

#### NOTE 3 – LONG TERM DEBT – CONTINUED

Annual requirements to amortize long-term debt:

The annual debt service requirements to maturity as of June 30, 2009 are as follows:

Year Ending		
<u>June 30</u>	<u>Principal</u>	Interest
2010	\$ 600,000	\$ 651,000
2011	700,000	630,000
2012	700,000	609,000
2013	700,000	588,000
2014	800,000	564,000
2015 - 2019	4,400,000	2,439,000
2020 - 2024	5,600,000	1,671,000
2025 - 2029	7,200,000	693,000
2030	1,600,000	0
	\$ <u>22,300,000</u>	\$ <u>7,845,000</u>

#### NOTE 4 – RISK MANAGEMENT

The Organization is exposed to the risk of loss from general liability. The Sports Authority has been named as an additional insured on the general liability policy of Dover Motorsports, Inc.

#### NOTE 5 - REVENUE

Per the Development Agreement between the Organization, the Primary Government and the Developer, the Primary Government will pay to the Organization annually the amount of real property taxes determined to be due for the first calendar year after the completion of the construction of the facility (the "base year taxes") plus \$100,000, not to exceed the actual property tax collected. Also, with regards to the sales taxes collected at the facility, the Organization is entitled to the entire State portion and 1.5% of the local portion (currently 2.25%). These funds are to be used by the organization to pay: (1) the necessary and ordinary expenses not to exceed \$10,000 per year; (2) principal and interest due on the bonds during the year following the receipt of such funds; (3) to pay the principal and interest on any additional indebtedness incurred for additional infrastructure costs of the facility; (4) to pay reasonable and ordinary expenses exceeding \$10,000 and (5) for funding an escrow account to pay or prepay the bonds.

#### A COMPONENT UNIT OF WILSON COUNTY, TENNESSEE

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2009

#### NOTE 5 – REVENUE (CONTINUED)

Revenues and related amounts receivable for the year ended June 30, 2009 are as follows:

	I	Revenue	Receivable	
Property Tax	\$	943,167	\$	_
Sales Tax - County		53,446		97,871
	\$	996,613	\$	97,871
Sales Tax - State	\$	180,826	\$	45,462

#### NOTE 6 – LETTER OF CREDIT

The bonds described in Note 3 are secured by a direct-pay letter of credit with Wachovia Bank from Dover Downs Entertainment, Inc. The Sports Authority is responsible for paying the fees associated with any monies drawn on the letter of credit. The letter of credit is not an obligation of the Sports Authority but is used to secure the outstanding bonds.

#### NOTE 7 – BUDGET

The Sports Authority is not legally required to develop a budget for its activities. Accordingly, no budget to actual comparative information is presented.

## DVF Dempsey Vantrease & Follis PLLC

Certified Public Accountants & Consultants

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS RQUIRED BY GOVERNMENT AUDITING STANDARDS

To the Board of Directors Sports Authority of the County of Wilson Lebanon, Tennessee

We have audited the financial statements of the governmental activities and major fund of the Sports Authority of the County of Wilson, as of and for the year ended June 30, 2009, which collectively comprise the Sports Authority's basic financial statements and have issued our report thereon dated February 22, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Sports Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion the effectiveness of the Sports Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Sports Authority's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the Sports Authority's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is a more than remote likelihood that a misstatement of the Sports Authority's financial statements that is more than inconsequential will not be prevented or detected by the Sports Authority's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Sports Authority's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

This report is intended solely for the information and use of management, the board of directors, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Dampacy Vantures & Follis Pell Lebanon, Tennessee

February 22, 2010